



www.coopfund.coop

COOPERATIVE FUND of New England

Donor Profile: Cabot Creamery Cooperative

Cabot Creamery Cooperative of Vermont has been in operation since 1919. Owned by 1,500 farm families in New England and upstate New York, Cabot operates four creameries—two in Vermont, one in New York and one in Massachusetts. As one of America's best known and most successful co-operatives, Cabot has been honored an unprecedented two times at the World Championship Cheese Contests as makers of "The World's Best Cheddar."

CABOT'S PHILOSOPHY

Underlying Cabot's business success is its commitment to cooperation. Community, democracy and local ownership are integral to the cooperative business model—service to, and for, the communities in which co-op members live, work and shop.

"A co-op represents an investment of more than just money," says Dr. Richard Stammer, President and CEO of Cabot. "Hard work, passion and ownership by our farmers are the secrets behind our success. These same values and benefits are universal to the cooperative structure and are fundamental to our mission."

In this spirit, Cabot works with partners throughout the U.S. with whom it shares the principles of cooperation. One of these organizations is the Cooperative Fund of New England (CFNE), recipient of a generous contribution from Cabot that helped launch the Cooperative Capital Fund, a source of patient, equity-like capital for co-ops.

"We see our support of CFNE as continuing our investment in communities across the region," says Roberta MacDonald, Cabot's Senior Vice President for Marketing. "We look forward to working with the Fund to

promote the cooperative business model and educate others as to how effective this model can be in growing strong, sustainable communities."

CO-OPS: THE BETTER BUSINESS MODEL

As part of National Co-op Month celebrations in October of 2007, Cabot also helped launch a new website, www.go.coop,

to serve as a gateway to the entire co-op community. Visitors to the site can find resources on different kinds of co-ops, a video on the movement, and testimonials from co-op leaders. At the same time, Cabot introduced a new slogan: "Cooperatives Are a Better Way to Do Business...Cooperatives Change the World. Go Co-op!"

Cabot believes in educating others, especially young people, about the value of cooperatives. "The biggest priority for co-ops has to be educating the next generation about the value of co-ops and the power generated by this most democratic form of business," says MacDonald.

To that end, Cabot co-sponsored the "Co-ops for Community" Girl Scout Patch booklet in partnership with the National Cooperative Business Association. The booklet's activities help girls and young people become more business savvy, understand how co-ops contribute to the communities they serve, and develop business leadership by learning how to form their own co-ops.

To find out more about this free booklet and other resources, visit www.cabotcheese.coop/edprograms.

And for more information on CFNE and our borrowers, investors and supporters—and how you can get involved—visit www.coopfund.coop.



Photo of member farm courtesy of Cabot Creamery Cooperative.

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